

**Script**  
**Nikolaus – the businessman**  
**Deutsche Welle**

Presenter: Some teenagers can hardly wait to begin working life. Making a successful career for oneself is "in" and 82 percent of Germany's young people place it right behind "looking good" on their list of priorities. Nikolaus and his friends have already taken the first steps towards a promising career in business management.

Participants:

Nikolaus Erbach  
17 years old, Berlin

Reporters: C. Würzburg and C. Schäfer  
Camera:  
Editor:

Duration: 3'43

**Translation**  
**Nikolaus – the businessman**  
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0:00 atmo

+++ SOT Teacher and Pupils +++

Teacher: "Katrin, you've got a calculator, how much is the transfer order?"

Teacher: "And how can I manage to get a reduction, what's it called?"

Nikolaus: "You mean a discount?"

Teacher: "Right, so how do I get one?" +++

0:21

+++ SOT Nikolaus Erbach +++

0:28

"My name is Nikolaus Erbach, I'm 17 years old and come from the Odenwald area, but I go to a boarding school here in Baden Baden. I'm in 11th grade at a business high school. I play soccer and when I'm at home I sometimes go hunting and fishing as well." +++ 0:40

0:42 atmo ... gong

+++ SOT School Head +++ F2

0:46

"As you can see, we have visitors today, and it's all rather exciting, but we'll cope. Bon appetite everyone, the food's on the table." +++

+++ SOT Nikolaus Erbach +++

0:58

"I'd always toyed with the idea of going to a boarding school, because I'd heard a lot about them from friends, and I thought it'd be interesting to live with a lot of other boys and be able to play soccer every evening, and so on." +++

1:09 atmo

+++ SOT School Head +++ F2

"See you this evening, have a good afternoon. The first and last tables may go." +++

1:15

Nikolaus has no time to laze around this afternoon. Nikolaus is public relations manager of @dvice.solutions, a school company that he set up with fellow students. They're trying to break into the IT industry, programming websites and installing software for real customers at reasonable prices. Today they are holding a staff meeting.

1:40 atmo, sound collage

+++ SOT Nikolaus Erbach +++

2:01

"It's challenging, it's not a hobby that I do on the side, it's a real job. I want to make it in the free market economy, and be a mover. And the earlier you start, the better, and it's important to me personally that this company continues to develop. It's fun, I enjoy it and I'm proud of it." +++

2:23 atmo

+++ SOT Nikolaus Erbach +++ (im OFF)

2:40

"I think you have to keep on fighting, if you don't fight for something, if you have no goals, then something is missing and there are things in this world, lots of them, that are worth fighting for. (...)

2:52

I don't want to be dependent on anyone, I want to build something myself, I want to have a career, I want to be successful." +++ 2:58

3:06

After a tough day at work, Nikolaus and his friends relax with a beer in a bar round the corner.

+++ SOT Nikolaus Erbach +++ (im OFF)

3:17

"If I had to describe myself, well I don't know, conservative, liberal, Christian, traditional and middle class." +++

3:26

It's OK to have a beer in the evening, but school rules are strict. The lads have to be back by nine-thirty, and it's all quiet after ten.

+++ SOT Nikolaus Erbach +++

3:38

"A certain strictness, a certain amount of discipline is necessary. It's good preparation for life." +++ 3:43