

# **Manuscript**

## **A Pole in Denmark**

### **TVSYD, Denmark**

Presenter: They have been our neighbours for centuries, and in a few months they are going to move into the European House with us. But who are they really, the Eastern Europeans? We went to see ONE of them who HAS moved in already:

Participants:

0:02	Pia Thordsen reporter, TVSYD
0:21	Andrzej Krämer Area manager, Danfoss
0:57	Mogens Terp Paulsen Product manager, Danfoss
1:19	Peter Vestergaard marketing economist, Danfoss
1:36	Andrzej Krämer Area manager, Danfoss
2:19	Susanne Krämer wife
2:32	Andrzej Krämer Area manager, Danfoss
3:16	Susanne Krämer wife

Duration:  
4'02

## **Translation**

### **A Pole in Denmark**

#### **TVSYD, Denmark**

#### **SPEAK**

Andrzej Krämer with his family.

The 40-year-old Pole has been living in Denmark for 4 years with his Danish wife and 2 children. Andrzej is a successful businessman employed with the industrial giant Danfoss.

#### **SOUNDBITE:**

I started in 1991 as a sales agent in Poland. And I developed with the marked in Poland and eventually became a sales manager for all Danfoss products.

#### **SOUNDBITE:**

We may have to change the valve box.

#### **SPEAK:**

As area manager, he is responsible for development and sales of the Danfoss-valves on the global marked.

12 years ago, Andrzej was hired at Danfoss' new branch in Poland.

#### **SOUNDBITE:**

We hired him as he was an incredibly capable, motivated and energetic man.

He was employed as one of our very first sales agents. And it seems we made a good choice then.

#### **SOUNDBITE:**

I've made a draft here.

Is this for the entire group?

For the entire corporation.

#### **SOUNDBITE:**

I first met Andrzej in Nordborg. My first impression was that he knew very much about his business.

#### **SPEAK:**

Andrzej adapted quickly to Danish culture and language. However, he doubts if this will be as easy for many other Eastern Europeans.

#### **SOUNDBITE:**

I was so lucky as to have my Danish family - and I immediately made friends here. It was made easy for me to integrate in Denmark. I'd think it would be a little harder if you don't have these advantages. Especially with the language. It's a very hard language. Polish and Danish are very different languages.

**SPEAK:**

Andrzej has no doubt that the Eastern European way of thinking - especially the Polish way - isn't that different from the rest of Europe.

Work takes up most of Andrzej's time. Where he comes from a 37-hour-week isn't normal.

**SOUNDBITE:**

The Poles are very hard-working. Their working day is considerably longer than it is in Denmark. In Poland they don't just work for 8 hours. He could benefit a bit from the Danish way, as he finds it hard to turn off his mobile and his computer.

**SOUNDBITE:**

But I do relax, and while I cook. I enjoy a glass of red wine. I've learned that in Denmark where they have a wide range of good red wine. And I like that.

**SPEAK:**

Andrzej is a good example of foreigners the Danish government welcomes to the country. A special law makes it easy for foreigners with certain degrees - a.o. engineers - to obtain a work permit in Denmark.

To them there will be no change in the accessibility of the Danish labour market when the Eastern European countries join the EU.

And the family doubts it that Eastern Europeans will flock to the country.

**SOUNDBITE:**

The pay may be better here, however, taxes are considerably higher, too. Housing costs a lot more. Here everything is a lot more expensive. So it has to be a good position.

**SOUNDBITE:**

You want to help daddy?  
We'll do it again.

**SPEAK:**

Half Danish, half Polish, the music by fellow-Pole, Chopin, reminds Andrzej of his Polish roots.

**SOUNDBITE:**

My best friends are in Poland. I guess you make your best friends in primary school or during college. That's how it is.

**END OF STORY**

